



GOING ABOVE AND BEYOND FOR OUR CLIENTS

JOURNEY WITH OUR CLIENT

[Erika Lehrer, Director of Executive Recruiting](#), from CFS Shelton began working with our client in December 2021. Lehrer was introduced to the Manager of Global Talent Acquisition via a mutual connection; our client needed multiple accounting and finance positions filled.

[Shannon Pittman, Managing Director of Business Development](#), of CFS Shelton and Lehrer met with [Client] to discuss open international roles that were challenging to fill. Lehrer was eager to assist as she stated, "I enjoyed working with this TA team so much that I would have happily taken on any position they were looking for help with. Compensation/level does not matter to me when you work with such kind and receptive hiring managers!"

As international searches are not the norm for CFS, our client's request needed to be reviewed/approved. Once approved, Lehrer accepted the challenge and hit the ground running. Finding international candidates was out of her wheelhouse, but Lehrer sourced 10-15 people who spoke English and French (5 of which received call backs). After only expecting to fill one position, our client hired 3 of the 5 candidates that were presented by CFS.

We go above and beyond for our clients, if the opportunity is given to us. We are in the business of building relationships.



STAFFING SUCCESS

- 9** open positions
- 7** candidates hired via CFS
- 3** candidates hired for an international office

CFS staffed the following positions for our client: Senior Accounting Manager, Senior Accountant, Treasury Specialist, Financial Data Manager, Campus Recruiter, and 2 Senior Recruiters.

"CFS is a trusted partner and literally an extension of our talent acquisition team. Like most talent acquisition teams, we were drowning in requisitions and did not have the time to focus on our own hiring needs; CFS stepped in and was able to help us build out our international team and found us 3 of the most incredible hires. The process was stress-free. Our recruiter did a fantastic job keeping each candidate engaged during what is customarily a long notice period abroad."

-Client