

# CHICAGOLAND MERGER SUCCESS



## Quotes From Our Chicagoland Team:

*"The Oak Brook/Northbrook/Chicago office merge enabled our team to work more efficiently and has provided a more effective (and quicker) turnaround time, leading to more successful placements. Also, the opportunity to meet new team members and develop personal relationships has aided overall teamwork and camaraderie!"*

*- Lynn Kasche  
Managing Division Director*

*"Being in the office with all the Staffing Managers has helped us learn about each other's Hot Candidates, Orders, and Clients. We have had greater placement success because of the face time we get with one another."*

*- Shannon Wagner  
Area Division Director*

As of July 2022, our 3 Illinois offices merged; Oak Brook, Northbrook, and Chicago.

Shannon Wagner, Area Division Director, explains that being in an office with all the Staffing Managers (Temporary/Project Support Services) she oversees has been a "golden opportunity". Before, Wagner's team was spread out between 3 offices and communication was finical when it came to fulfilling our client's needs in a timely manner. Prior to the merge, Wagner's team was constantly emailing back and forth or scheduling calls with each other to exchange information. Now they can update each other as soon as new information arrives, as the team sits together in the office. In the last two months, the Chicagoland Staffing Managers have filled the most positions they have ever filled - truly incredible!

Lynn Kasche, Managing Division Director, is grateful to have her entire team under one roof. The ability to share new positions that come in from clients and the exchange of information has been dramatically more efficient. Kasche also notes that the team can more effectively cover multiple territories in the Chicago market, by discussing client needs in real time. The office dynamic has changed immensely, and for the better.

Dale Fredericksen, Area Division Director, stated "now that the Staffing Managers, Business Development Managers, and Executive Recruiters (Direct Hire Services) are all in one office there is a greater sense of communication and collaboration with one another." This collaboration, between both sides of our business, has resulted in more effective cross-selling between divisions - more than we've experienced before in the Chicago market. Teamwork is at an all-time high and we're thrilled to see what the future holds for the Chicagoland teams.

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As a result of the merger, our Chicagoland employees have established stronger communication skills and quicker processes, which allow us to provide a higher level of customer service to our clients/candidates in the Chicagoland market. To discuss your Accounting, Finance, and IT staffing needs, contact us today!