

A photograph of a modern brick building with a red roof and white window frames, set against a blue sky with white clouds. The building is the background for the main text.

CFS COLUMBUS: 25+ Contract Employees Placed with Long-Term Client

JOURNEY WITH OUR CLIENT

Our relationship with [Client] began in 2012. Having filled only one position with the former Controller, we stayed in contact with [Client] and kept our relationship strong. This led to a meeting with the current CFO in August 2020. The CFO reached out to Cindy Morton, Senior Managing Division Director, to help staff an Accounts Payable Clerk position. This position then led to another in September, closely followed by a few more in October 2020. We've been staffing numerous accounting/finance positions for [Client] ever since.

Our candidates love working for this company and the dynamic between the hiring managers and Dianna Kingcade, Senior Managing Director, is seamless. The hiring process isn't one you'd typically see; [client] trusts CFS to conduct all of the candidate interviews and to place each candidate in a role that best fits the candidate's skills/meets the needs of the company. Having this flexibility allows us to fill positions rapidly and has resulted in a deep trusting relationship with [Client].

Currently, we work with 4 of the hiring managers at [Client]: CFO, VP of Housing, Accounting Manager, and the Manager of Financial Services. As a result, we have staffed 25+ contract employees since October 2020, including: AP Clerks, Accounting Managers, AP Processing Coordinators, Accountants, Financial Coordinators, and Auditors. A handful of these contract employees have been hired permanently, due to being such a great fit – truly incredible!

"Working with this organization has been an incredible experience and we truly value their partnership. Every individual we have worked with truly cares about their employees and supports them in any way they can. [Client's] compassion, empathy, and support for members of this community and the services they provide is a great example for others to follow. We feel extremely fortunate that we are able to work with such an amazing organization."

- **Cindy Morton, Senior Managing Division Director**